



North Bay Economic Outlook

March 2022

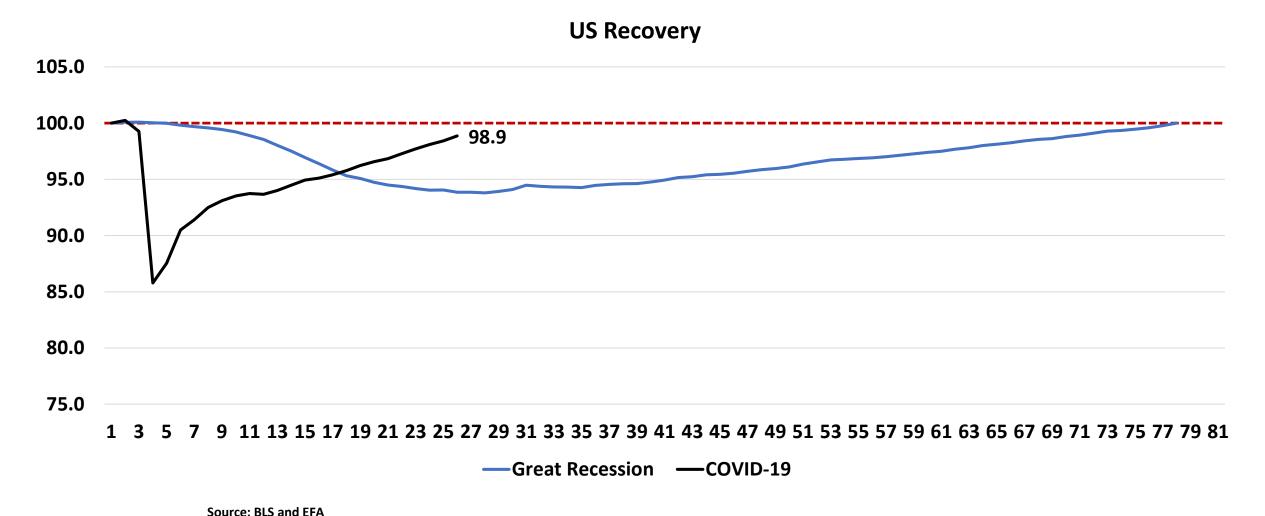
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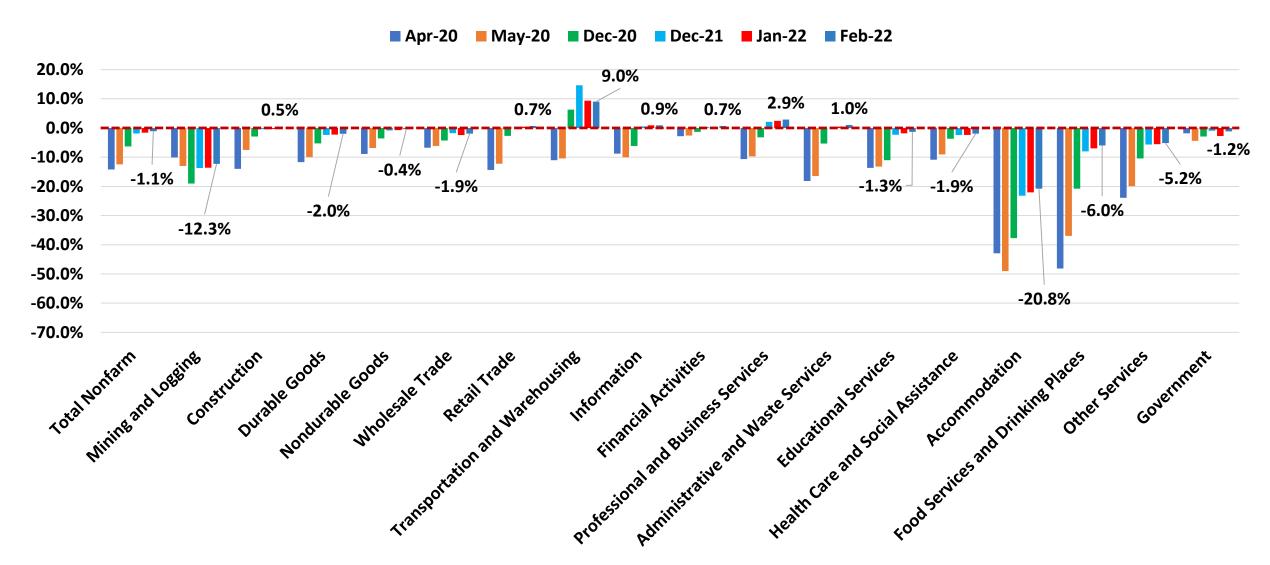
Sonoma State University



Employment Recovery Comparison, United States, Great Recession and COVID-19 Recession, Months from Peak Employment, Index Nov 2007 and Jan 2020 = 100, to Feb 2022



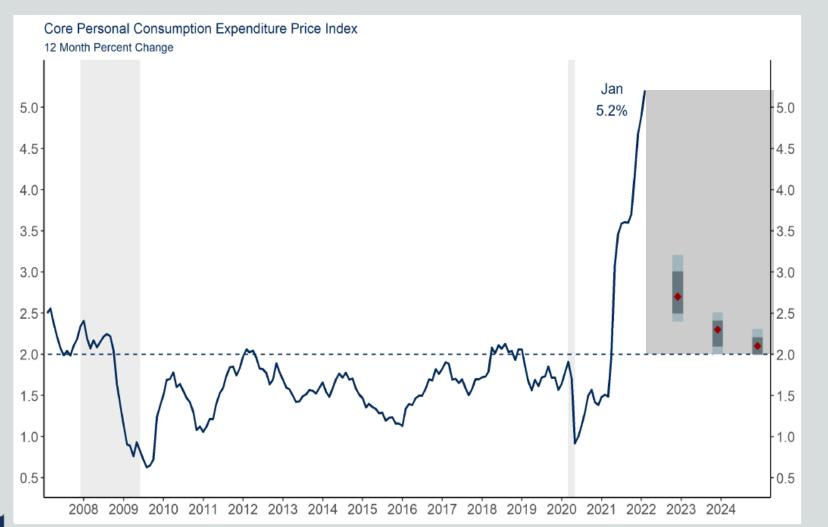
Changes in Jobs, Selected Industries to February 2022, % Change since Jan 2020 for US Economy Overall



Inflation Watching: 2007 to 2025

SONOMA SCHOOL OF BUSINESS & ECONOMICS

Core Personal Consumption Expenditure Price Index



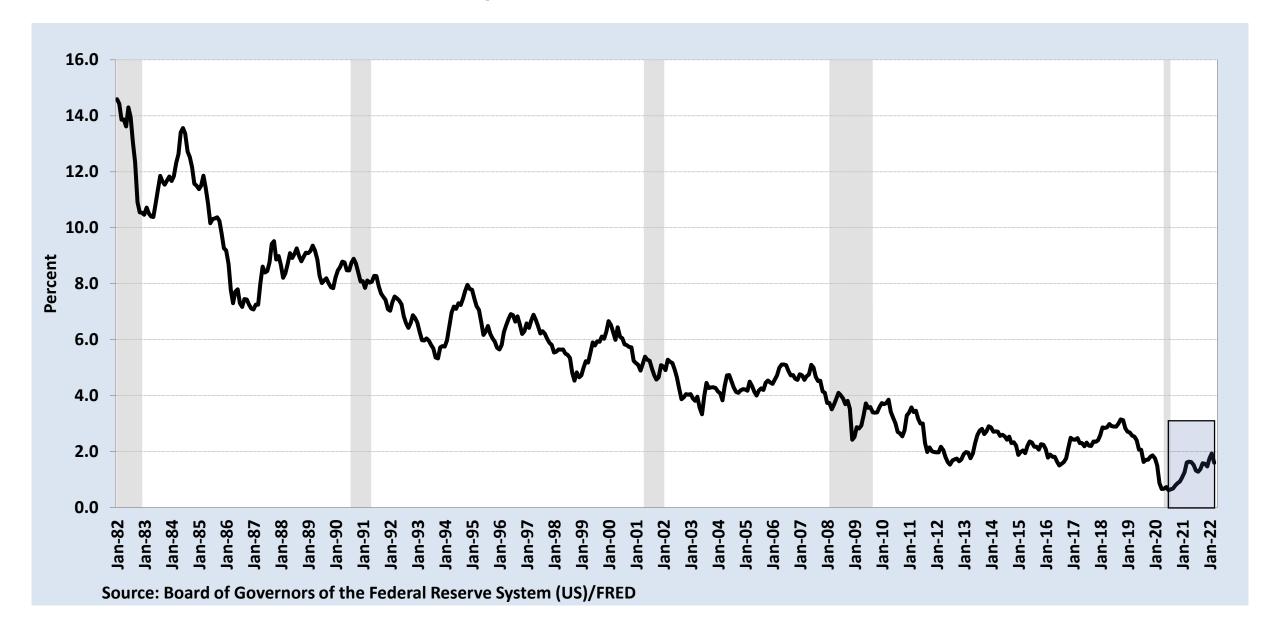
Notes: FOMC projection is the median, range, and central tendency for Q4/Q4 percent changes, from the December 2021 meeting. Red dots indicate median projections. Core PCE Price Index excludes expenditures on gasoline and food services.

What to Watch

- Are prices falling or stabilizing?
- Will the Federal Reserve raise rates quickly?
- Are wages going to continue to rise?
- How much higher will housing prices go?

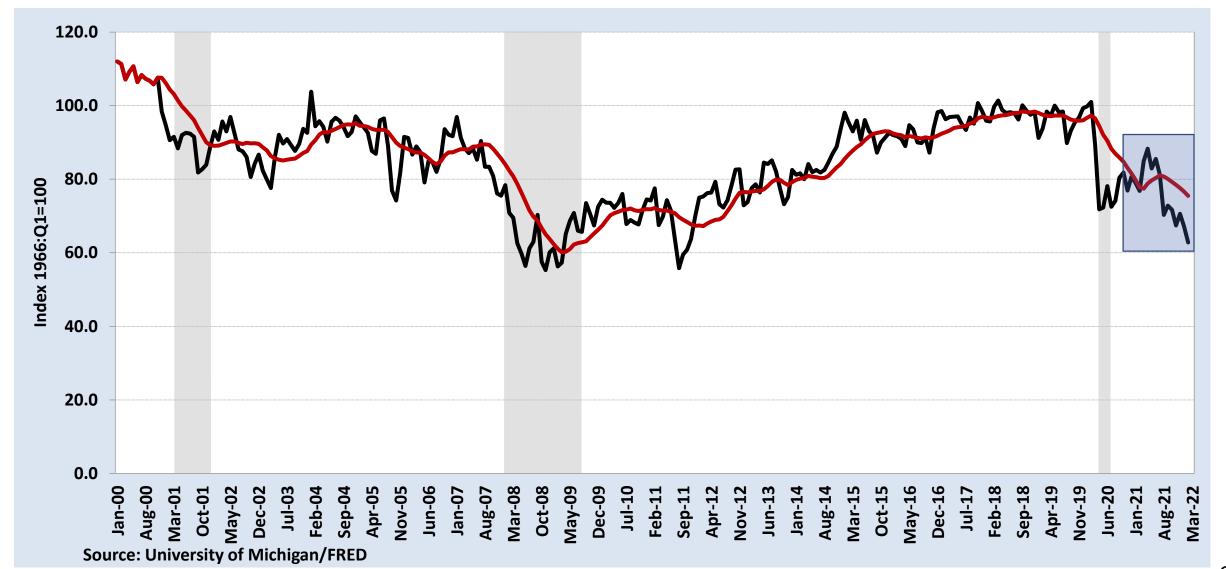
The key: can we "decompose" supply from demand effects?

The 10-Year Treasury Rate: 1982 to 2021



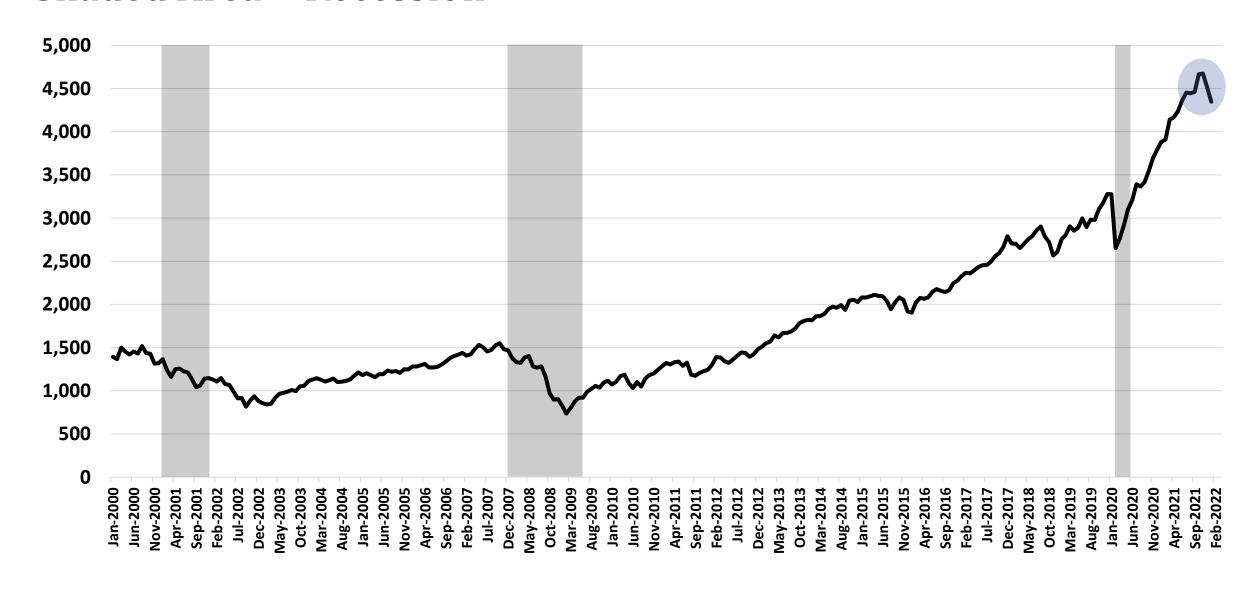
U of Michigan Consumer Sentiment to March 2022 & 6 month Moving Average

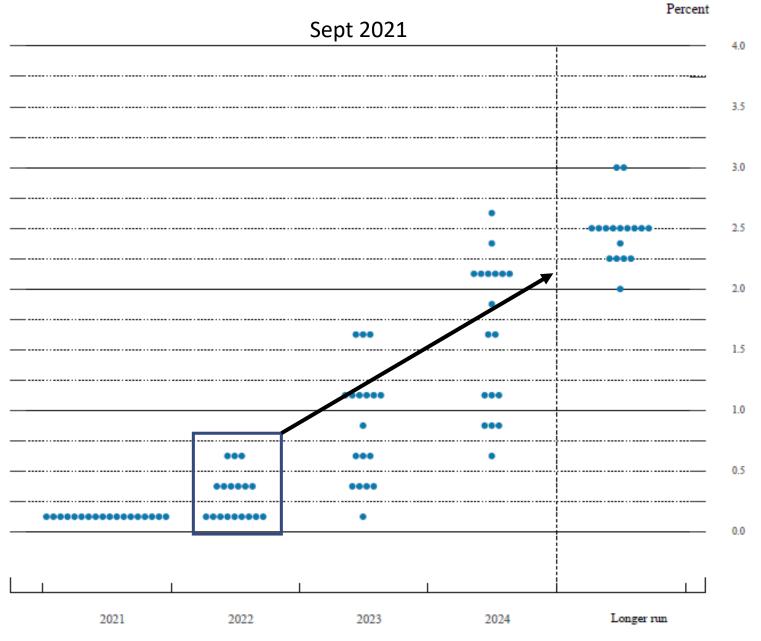




SP 500, Jan 2000 to Feb 2022, Index, Monthly Close Shaded Area = Recession







Rate Changes to Come?

- Why 3-4?
 - Beginning of movement back to Dec 2019 levels
- Why 5-7?
 - Inflation more obviously demand than supply issue
- Why 1-2?
 - Inflation more on the supply side, demand still needs fuel



Federal Reserve Philadelphia Forecast, Survey of Professional Forecasters

These data are from February 2022

	Real GDP (%)			Unemployme	nt Rate (%)	Core PCE In	Core PCE Inflation (%)	
	Previous	New	,	Previous	New	Previous	New	
Quarterly								
2022:Q1	3.9	1.8		4.3	3.9	2.5	4.3	
2022:Q2	3.0	4.2		4.1	3.7	2.4	3.1	
2022:Q3	3.1	3.0		3.9	3.6	2.3	2.5	
2022:Q4	3.1	2.9		3.9	3.5	2.1	2.3	
2023:Q1	N/A	2.8		N/A	3.4	N/A	2.3	
Annual data (pr								
2022	3.9	3.7		4.1	3.7	2.3	3.1	
2023	2.6	2.7		3.6	3.4	2.1	2.2	
2024	2.3	2.3		3.7	3.6	N/A	2.2	
2025	N/A	2.3		N/A	3.7	N/A	N.A.	

Source: Federal Reserve Philadelphia Branch

The Intangibles Become Tangible: Eastern Europe





Short-Run: not a lot of change (assumes conflict ends by March 31)

Less travel, rise in global risks

Medium-Run: Russian economy may or may not find "white knights" in China and other nations

- Enhanced risk of financial concerns of global debt markets have problems
- Sharp travel downturn to Europe (may be good for North Bay)

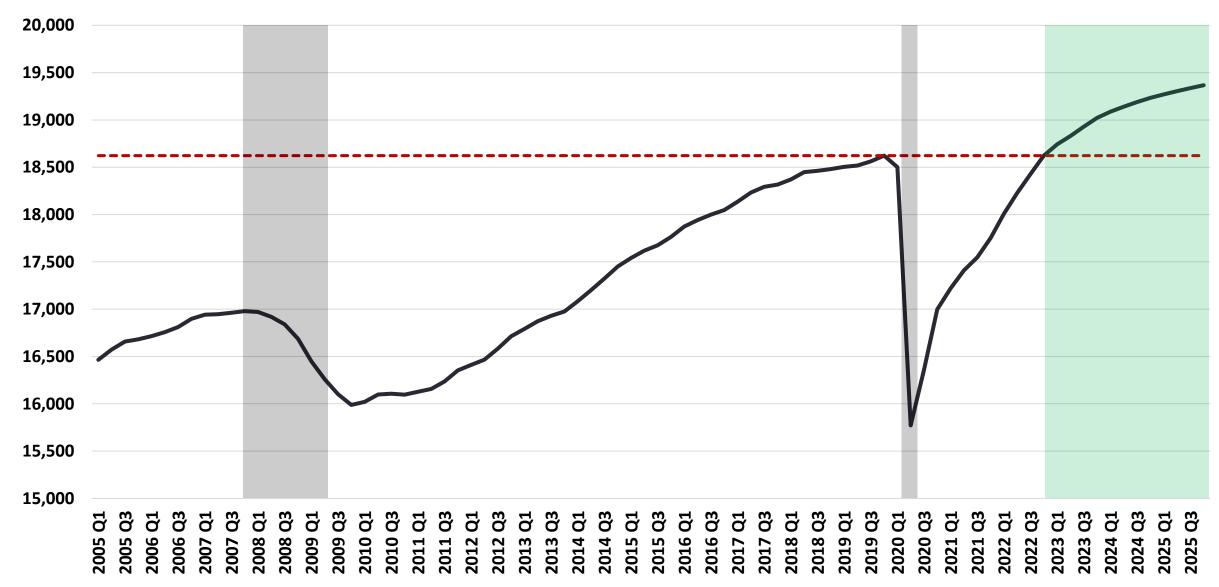
Long-run: depends on regime change or not in Russia

- More focus of US on foreign policy than any time since 1990, uncertainty increase
- Shifting spending priorities: Build Back Better very difficult now
- Autarky and Cold War 2

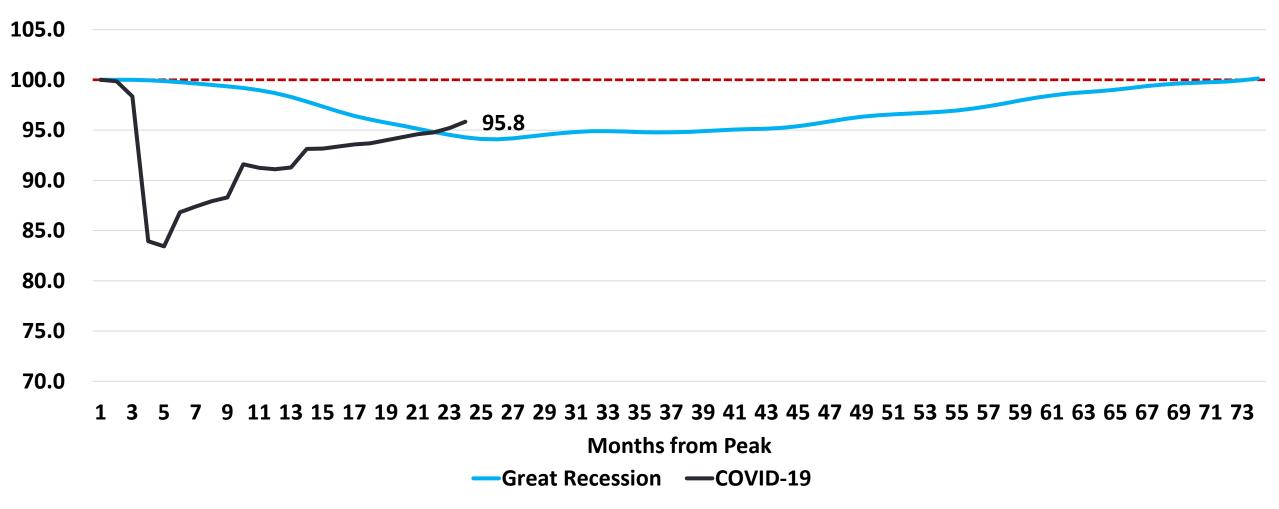
The North Bay 2022 to 2025: Gains and Challenges

Employment in California, Q1 2005 to Q4 2025 (Forecasts from 2021), Thousands of Workers

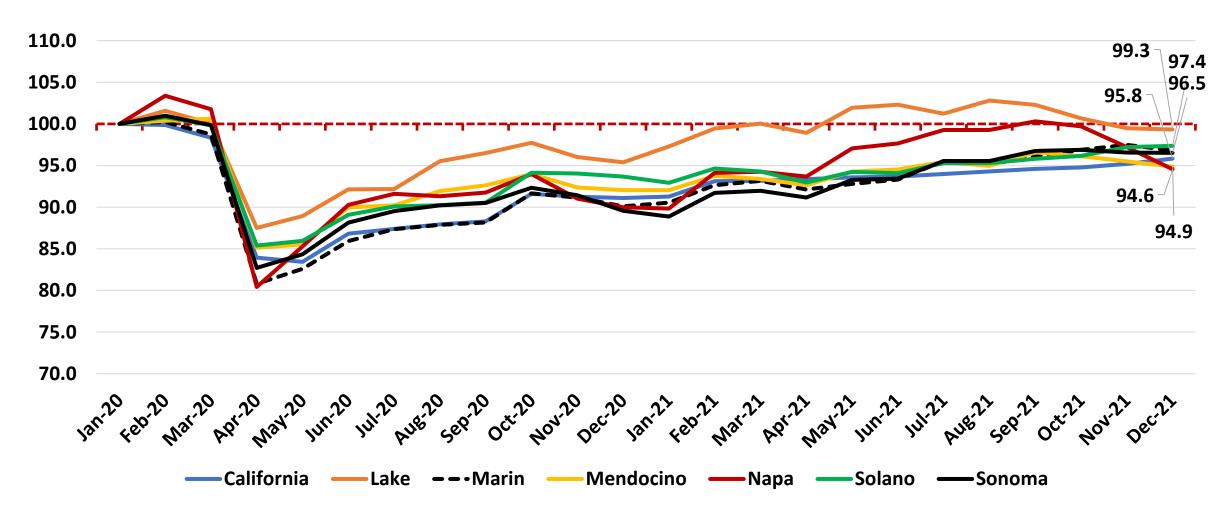




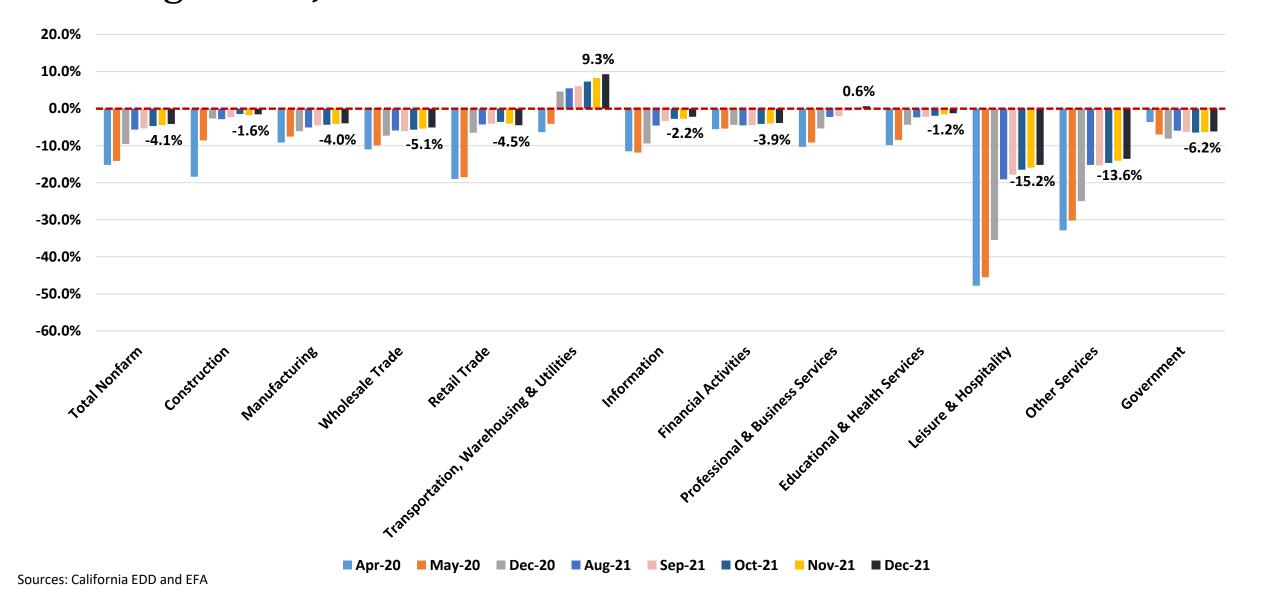
Employment Recovery Comparison, California, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100, as of December 2021



Employment Recovery Comparison, California and North Bay Counties, COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100, as of December 2021

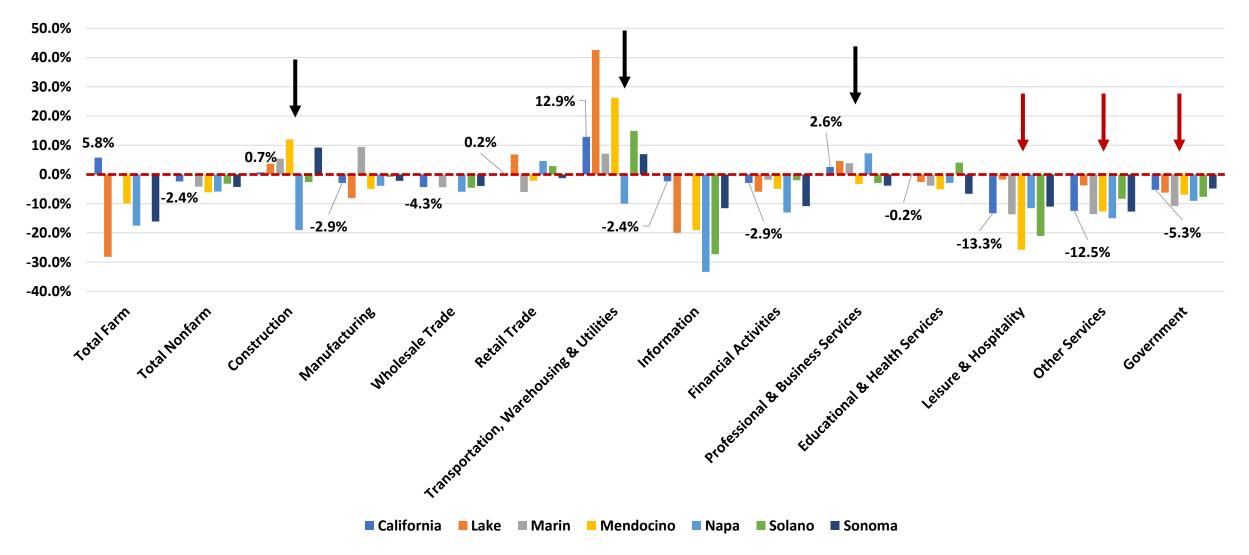


Industry Job Loss, as of Dec 2021, Seasonally Adjusted % Change from Jan 2020, Selected Industries, California

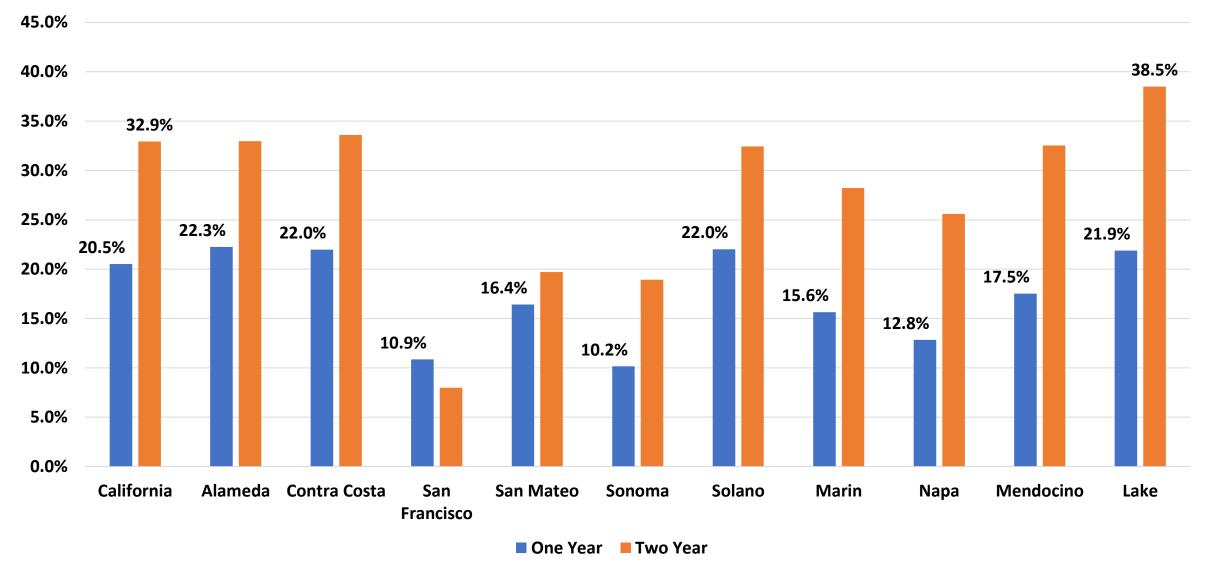




Industry Job Loss, as of Dec 2021, Seasonally Adjusted % Change from Jan 2020, Selected Industries, CA and North Bay Counties

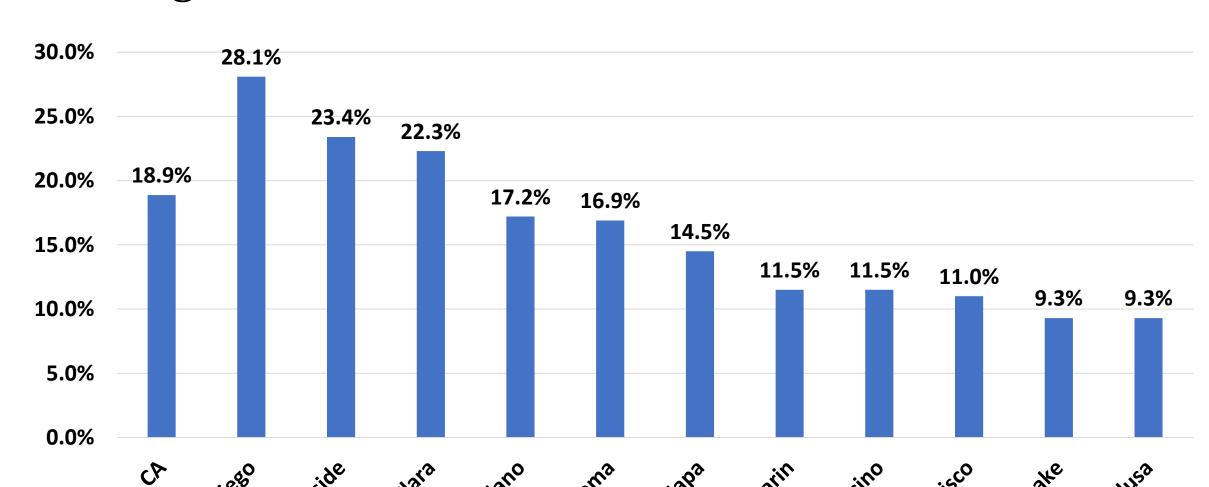


Growth of Median Housing Prices, Selected Areas, Dec 2021 compared to Dec 2019 and Dec 2020, % Change



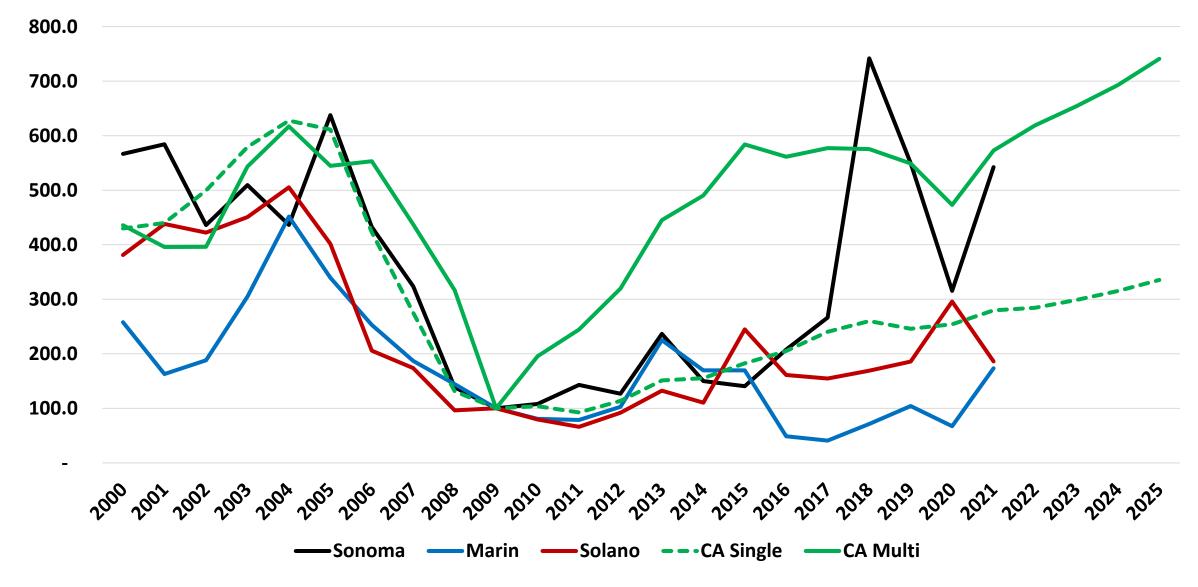
Housing Forecast to Dec 2022 % Change in Median Home Prices





New Residential Building Permits, Number of Units Selected Areas, 2000 – 2025, Index 2009 = 100







Commercial Real Estate: A Sign of Change to Come? Forecast to Q4 2022

Office Space	Sonoma	Marin	Napa/ Solano	SF
Inventory	Flat	Flat	Flat	+
Vacancy (- = good)	-	_	-	-
Asking Price	+	Flat	+	+
Construction	+	Flat	Flat	+

Headwinds:

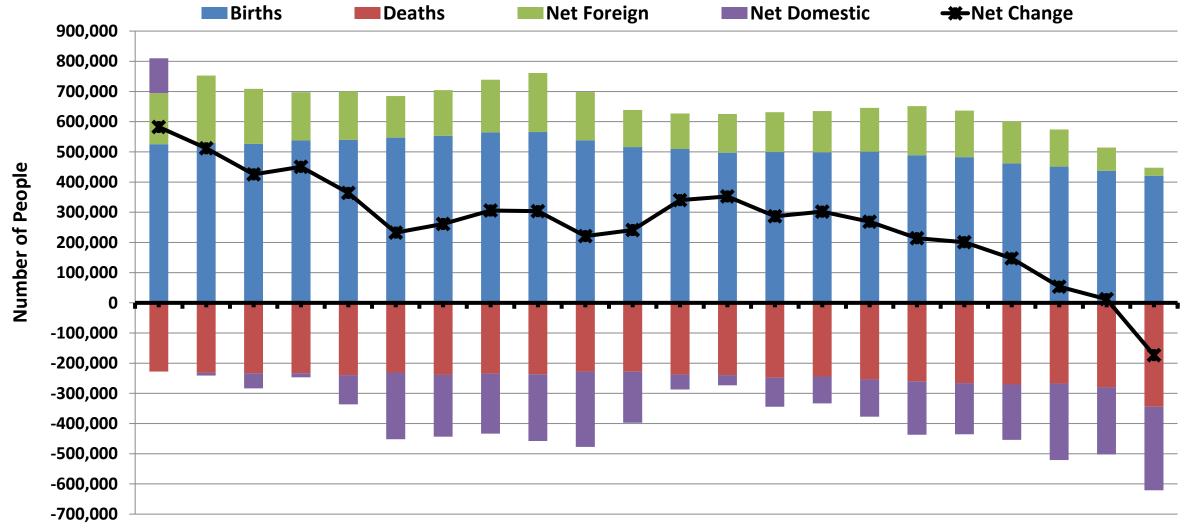
- Workers not wanting to go back to the office
- Starting and stopping
- Worker locations
- Cost of bring workers back and maintaining them

Tailwinds:

- Workers wanting to go back to the office
- Municipal incentives based on economic impacts
- Investments in place, incentive to use them
- Productivity gains

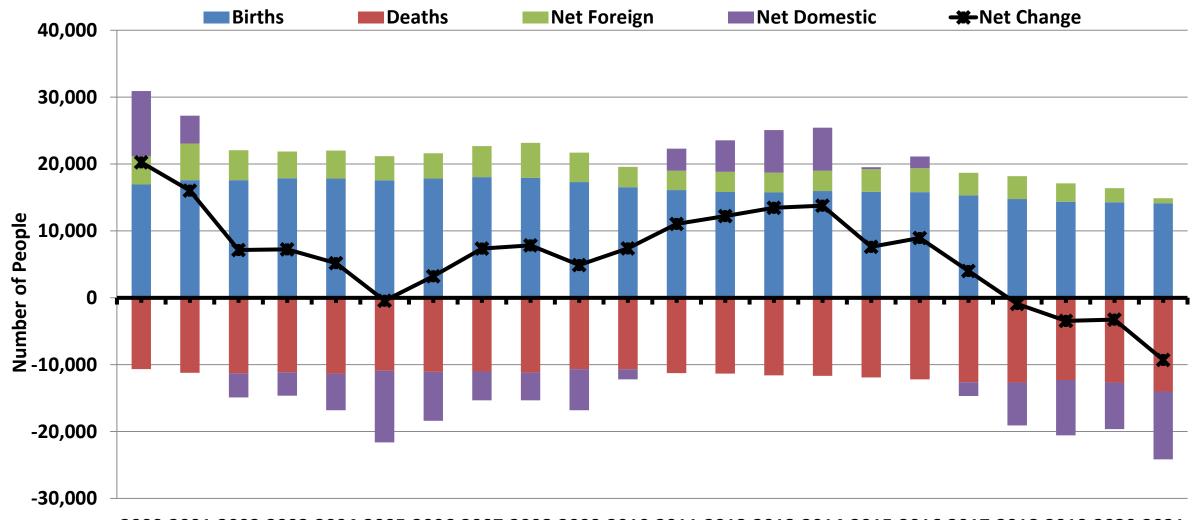
Source: Newmark

Components of Change, 2000-2021, FY End, California, Number of People



2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Population Components, North Bay Counties, FY End, 2000-2021, Number of People



2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Source: CA Dept of Finance

County Level: Things to Watch

Lake: Cannabis, tree and lake health, defining the future

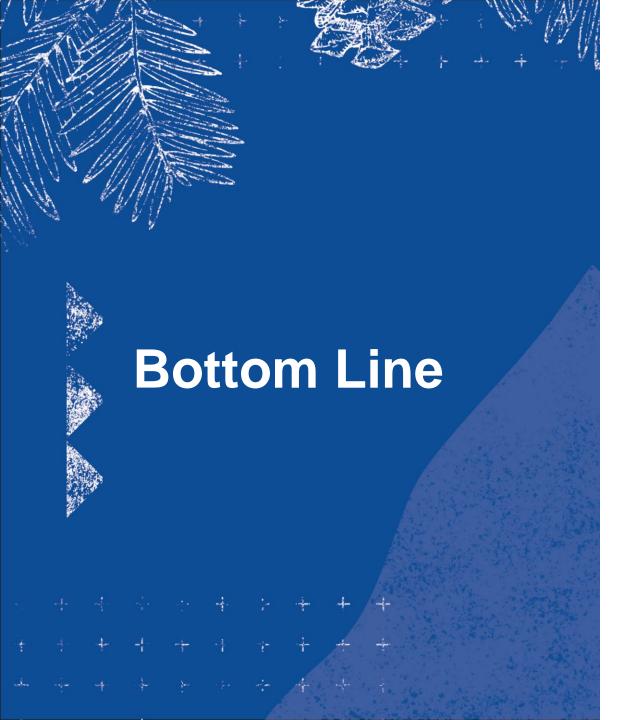
Marin: Aging population and the search for workers

Mendocino: Shadow effects of 1990s and 2000s remain, ag and food/bev manufacturing hub for future?

Napa: Wine and tourism, the search for diversity

Solano: Life sciences, Mare Island, and logistics

Sonoma: Science, tourism, healthcare, wine, construction (good at a lot, need to find global niche)



For the North Bay:

- Macro context good, geopolitics bad
- Continued volatility will slow business investment and hiring: equity watch
- Some businesses are going to fail: do we fail those owners and workers on the other side?
- Economic and workforce development need to work hand in hand: SSU plays a key role here
- Housing to be the key topic of the decade against climate change



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Thanks!

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